



Are you looking for a new opportunity in a fast-paced, international company?

Our London office is looking for a **German-speaking** Business Development Associate to join our Sales team!

Learn more and apply at: <https://lnkd.in/fjbYyPw>



The Business Development Associate will be responsible for engaging senior-level executives and proactively scheduling and confirming sales meetings whilst gathering valuable market intelligence information from prospective customers across different countries.

Responsibilities include, but are not limited to:

- Prospect and make outbound calls to senior executives and qualified companies to meet sales and meeting goals
- Partner with Key Account Manager to create customised plans for sales territory, support sales cycle and drive urgency.
- Recruit members to attend events such as webinars or breakfast meetings.
- Ensure that Salesforce contains accurate account details and contact information.

Desired Skills and Experience:

- University graduate, preferably with a Business degree.
- 1 year of experience in business development/sales
- Excellent communication, interpersonal and presentation skills
- Excellent telephone manners
- Driven and self-motivated, with a desire to meet and achieve goals
- Fast learner, keen to contribute to the team success
- German language business proficiency (C1 - C2) is a must

We will offer the right candidate:

- A dynamic and fast paced work environment
- International business experience
- Fun and highly motivated colleagues with a 'nothing is impossible' and 'entrepreneurial' attitude
- Career development opportunities within the company

About EF

EF Education First is the world leader in international education. Founded in 1965, EF's mission is to open the world through education.

EF Corporate Solutions is the pioneer of – and world leader in – the blended approach to English language learning. We offer value-oriented, consultative and customized language training solutions to our clients, online and through immersion training abroad. We offer a unique combination of great teachers, breakthrough technology and exceptional service linked to strategic initiatives and objectives, which adds more value to our clients' business than any other method.