

Title:

**“Influence of culture on decision-making in transnational organizations under uncertainty: Analysis of the internationalization process of Indian multinationals”.**

Abstract:

In this paper, I would analyzing the influence of national culture and organizational culture (in the country of origin) on the creation of knowledge and organizational competencies required for gaining competitive edge in decision making processes in case of ‘risky investments’. On the basis of case studies, I would be discussing whether these organizations have followed a trajectory of path dependence in their internationalization process or not.